

Kwaku Mitchell, CDRE™

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CURRICULUM VITAE

In Kwaku Mitchell's 12+ years of experience as a licensed REALTOR®, he has focused on the parallel skills of negotiation and pricing. By studying human behavior and market trends, he is able to maximize the results for his clients. He is a part of The Pozek Group with Real Broker, LLC and this allows him to serve the families in his community at the greatest scale.

As a Certified Divorce Real Estate Expert, Kwaku has experience working as a neutral third-party expert throughout Central Florida. His diverse background as a jazz saxophonist, store manager, and financial analyst combines to tell the story of a problem solver who can execute on time and on mission.

EDUCATION

- **University of Central Florida** 2006
 - B.A. Economics
 - Music Performance Minor

- **Florida Real Estate Courses** 2010–Present

- **Certified Divorce Real Estate Expert** 2019
The Illumni Institute
 - The Anatomy of Divorce
 - The Landscape of Divorce Finance
 - Introduction to Divorce Court
 - The Ethics of Certified Divorce Real Estate Experts
 - Communicating as a Neutral Expert
 - How to Sell a House in Conflict
 - CDRE™ Fair Market Valuations

CERTIFICATIONS

- NLP (Studied Neurolinguistic Programming in San Diego under Dr. Matt James)
- CLHMS (Certified Luxury Home Marketing Specialist)
- ABR (Accredited Buyer Representative)
- GRE (Graduate Real Estate Institute)
- CDRE (Certified Divorce Real Estate Expert)
- Interdisciplinary Collaborative Practice Training: A 14 Hour Class
- Advanced Collaborative Practice Training: A 8.5 Hour Class
- Tony Robbins Business Mastery I (Palm Beach Gardens)
- Tony Robbins Business Mastery II (Amsterdam)
- Certified Investment Property Specialist (Orlando, FL)
- Orange County Bar Association Court Expert

PROFESSIONAL HISTORY

Residential Realtor December 2021–Present
The Pozek Group with Real Broker, LLC

Residential Realtor February 2010–June 2022
Keller Williams Realty

- Personally has led the acquisition and sale of hundreds of properties, totaling over \$100 million in volume
- Performs dozens of fair market valuations monthly, on behalf of both buyers and sellers
- Leads a team of licensed Realtors, with a broadened scope of real estate expertise

Senior Mutual Fund Accountant May 2006–June 2013
The Bank of New York Mellon

- Performed high-level financial analysis to determine best options for client portfolio allocation

Store Manager March 2002–April 2006
Picture People

- Led team in creating stellar customer service for every client
- Set and achieved metrics for store success

Professional Musician October 2001–May 2006

- Pursued passion and developed high level of discipline by achieving

mastery through consistent practice

RESEARCH AND TRAINING

- Consistently maintains top 1% in sales throughout the Greater Orlando market
- Hatch Coaching Summit (Fargo, ND)
- Keller Williams University, Mastery Coaching (Austin, TX)
- Business Planning Clinic under Gene Rivers (Orlando, FL)
- Perfect Real Estate Assistant under Monica Reynolds (San Diego, CA)
- Re8Expo, A Business Building Conference under Ben Kinney (Orlando, FL)
- ESO, Expansion Systems Orientation under Kristan Cole (Orlando, FL)
- Career Visioning, Find, train, and lead the correct talent in your business, under Seth Campbell (Orlando, FL)
- Real Estate Machine, Practical application of systems and tools to build a scalable business on the most solid foundation, under Tim Heyl (Orlando, FL)
- Seller Mastery under Matthew Sutter (Orlando, FL)

COMMUNITY SERVICE

Central Florida Vocal Arts

- Volunteer Board of Directors (Secretary) October 2019–October 2020
- Volunteer Board of Directors (Vice President) October 2020–Present

PROFESSIONAL AFFILIATIONS

- The Collaborative Family Law Group of Central Florida Allied Neutral Professional
- NextMove Network (Manage the full life-cycle of real estate acquisitions and sales servicing the unique needs of athletes and entertainers in more than 50 markets across the USA and Canada)
- Keller Williams Sports and Entertainment Division - Providing discreet concierge Real Estate services to professional athletes, sporting organizations, musicians, and various artists
- Quest Relocation Services - Provide Real Estate Services for clients and companies of Quest Relocation group.
- FUEL - A vetted community of professionals catering to the High Net-Worth (HNW) client, Uber High Net-Worth Client (UHNW), Celebrity, and Professional Athlete Client
- Winter Park Chamber of Commerce
 - Secretary for the Executive Alumni Council for Leadership Winter Park
 - Member of Alumni Council for Leadership Winter Park

- Leadership Winter Park Class of XXVII graduate
- Orlando Regional Realtor Association (ORRA)
- Florida Association of Realtors (FAR)
- National Association of Realtors (NAR)
- Young Professionals Network at ORRA (YPN)
- Illumni Institute Speakers Bureau
- Illumni Institute CDRE Ambassador

DIVORCE REAL ESTATE INSTITUTE

This is to certify that

Kwaku Mitchell

has satisfactorily completed the 10-hour Divorce Real Estate Principles Course, 40-hour live Divorce Real Estate Master Course, and all other mandatory requirements

to be hereby declared as a

CERTIFIED DIVORCE REAL ESTATE EXPERT

as of this day on October 11, 2019.



Laurel Starks

Founder

Divorce Real Estate Institute

