

## **Jason E. Gordon**

11440 West Bernardo Court, Suite 300

San Diego, CA 92127

(619) 200-8031

jasongordonmortgage@gmail.com | www.DivorceLoanPro.com

### **Professional Summary**

Jason Gordon is a San Diego based licensed Residential Mortgage Loan Officer with extensive experience working with divorcing home buyers and homeowners as a Certified Divorce Lending Professional (CDLP), Certified Divorce Real Estate Expert (CDRE), Certified Divorce Specialist (CDS), and a Real Estate Collaboration Specialist – Divorce (RCS-D). As a CDLP, CDRE, CDS, & RCS-D, Jason has been trained to proactively identify obstacles divorcing clients face while trying to obtain mortgage financing, while providing collaborative guidance to Family Law Attorneys during the settlement process to better enable future mortgage financing opportunities. Jason actively presents educational content to Real Estate & Legal professionals to help them effectively and responsibly assist divorcing clients.

### **Education**

- National University (2001) -- Master of Business Administration
- San Diego State University (1994) -- Bachelor of Science, Systems Management

### **Industry Training**

- Amplifi (course to enhance communication, influence, and presentation skills)
  - Virtual - 5 Day (2/2021)
  - In-Person - 3 Day (11/2021)
- The Illumni Institute Master Course (2019), Graduate
  - The Anatomy of Divorce
  - The Landscape of Divorce Finance
  - Introduction to Divorce Court
  - The Ethics of Certified Divorce Real Estate Experts
  - Communicating as A Neutral Expert
  - How To Sell A House In Conflict
  - CDRE™ Fair Market Valuations
- Principles of Divorce Real Estate (12/2019) – Illumni Institute
- Mortgage & Real Estate Divorce – (9/2019) – Divorce Lending Association
- Divorce Real Estate – 8 Week Course – (7/2019) – Divorce Real Estate Institute
- Divorce Principles – CDLP Renewal Course (1/2019) – Divorce Lending Association

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### **Work Experience**

- AmeriFirst Financial Inc. (7/2011 – Present) – Branch Manager, Sr. Mortgage Loan Officer
- Primary Residential Mortgage Inc. (6/2010 – 7/2011) – Sr. Mortgage Loan Officer
- Paramount Equity Mortgage (1/2010 – 6/2010) – Sr. Mortgage Loan Officer
- Right Start Mortgage (6/2009 – 1/2010) – Sr. Mortgage Loan Officer
- Lugash Law Center (9/2008 – 12/2009) – Director of Business Development
- American Mortgage Advantage Group (7/2008 – 6/2009) – Sr. Mortgage Loan Officer
- Signature Funding (2/2008 – 7/2008) – Sr. Mortgage Loan Officer
- Union Fidelity Mortgage (12/2000 – 2/2008) – Branch Manager, Sr. Mortgage Loan Officer
- AccuBanc Mortgage (2/1998 – 12/2000) – Mortgage Loan Officer
- Home Savings of America (1/1997 – 12/1997) – Account Executive
- Wells Fargo Bank (7/1991 – 12/1996) – Personal Banking Officer, New Accounts, Teller

### **Professional Licenses, Memberships, and Credentials**

- Real Estate Mediation Specialist (REM-S) - Divorce Lending Association (Presently Pursuing)
- Certified Divorce Real Estate Expert (CDRE) – Ilumni Institute (2019)
- Certified Divorce Lending Professional (CDLP) – (2018) – Divorce Lending Association
- Certified Divorce Specialist (CDS) – National Association of Divorce Professionals (NADP)
- Real Estate Collaboration Specialist – Divorce (RCS-D) (2016) – DivorceThisHouse.com
- Certified Military Housing Specialist (CMHS) – (2014) –USA Cares
- Registered Department of Real Estate (DRE) CEU Trainer – (2011) – Performance School of Real Estate
- Certified Distressed Property Expert (CDPE) – (2009) – CHARFEN Institute
- Certified Mortgage Planning Specialist (CMPS) – (2008) – CMPS Institute
  - Advanced CMPS “Client LifeCycle” 2 Day Training – (2010) – CMPS Institute
- Nationwide Mortgage Licensing System (6/29/10) – NMLS ID 259027
- Certified Mortgage Advisor (CMA) – (2020) – MBS Highway
- Faculty Advisor (2020) – Ilumni Institute
- Department of Real Estate – Broker License (8/20/09), Salesperson License (7/09/99), License ID: 01262967

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### Honors and Awards

- Five Star Mortgage Professional (2013, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022)
- Scotsman Guide – Top Mortgage Originators Nationwide (2020, 2021)
- Mortgage Executive Magazine – Top 1% Mortgage Originators in America (2020, 2021)
- Sigma Beta Delta (2001) – Scholastic Honor Society (while pursuing MBA)
- Platinum Producer Award Winner (2013, 2014, 2015, 2016) -- AmeriFirst Financial (Top 10 in Company Loan Volume)

### Speaking Engagements

The Career Compass Real Estate Training Seminar (I was a Guest Presenter at the following locations with audiences varying from 100 – 475 Real Estate Agents per speaking engagement).

Dates/locations below are organized by topic.

- Divorce Real Estate:
  - San Diego (5/2022)
  - Pasadena (1/2022)
  - Temecula (1/2020)
  - Anaheim (12/2019)
  - San Diego (10/2019)
  - San Francisco (8/2019)
  - Temecula (7/2019)
  - Pasadena (6/2019)
  - Temecula (1/2019)
  - Anaheim (12/2019)
  - Anaheim (3/2019)
  - Temecula (4/2018)
  - Anaheim (12/2017)
  - San Diego (11/2017)
  - Temecula (9/2017)
- Real Estate & Mortgage Trends & Industry Best Practices:
  - Anaheim (4/2022)
  - Napa Valley (3/2022)
  - Las Vegas (6/2021)
  - San Diego (11/2018)
  - Pasadena (9/2018)
  - Las Vegas (8/2018)
  - Anaheim (7/2018)
  - Temecula (4/2018)
  - Anaheim (12/2017)
  - San Diego (11/2017)
  - Las Vegas (7/2017)
  - Temecula (4/2017)
  - Anaheim (3/2017)
  - San Diego (12/2016)
  - Temecula (9/2016)
  - Anaheim (7/2016)
  - Temecula (4/2016)
  - Irvine (11/2015)
  - Temecula (10/2015)
  - Las Vegas (7/2015)
  - Temecula (5/2015)
  - Irvine (4/2015)
  - Napa Valley (4/2015)
  - Temecula (3/2015)
  - Temecula (3/2014)
  - Temecula (9/2011)

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The following 2-3 hour educational workshops were conducted independently by me, with an average attendance size of 25 real estate agents.

- Divorce Real Estate:
  - Rancho Bernardo (1/2020) Co-Hosted w/ Attorney Kevin A. Polis
  - Costa Mesa (1/2020) Co-Hosted w/ Attorney John R. Denny
  - Carlsbad (11/2019) Co-Hosted w/ Attorney Kevin A. Polis
  - Carlsbad (4/2019) Co-Hosted w/ Attorney Amanda D. Singer
  - Costa Mesa (4/2019)
  - Temecula (4/2019)
  - San Diego (2/2019) Co-Hosted w/ Attorney Jim Miller
  - Temecula (1/2019)
  - Carlsbad (5/2018)
  - Temecula (4/2018)
- Credit Scoring
  - San Diego (7/2016)
- Minimum Continuing Legal Education (MCLE) Courses Taught:
  - San Diego Family Law Bar Association (SDFLBA) – (4/2022, 10/2021, 11/2020)
  - Ilumni Institute “Raising The Bar” – (6/2022, 9/2021, 9/2020)
- Ilumni Institute
  - Landscape of Divorce Financing – (4/2022, 10/2021, 4/2021, 10/2020)
  - CDRE Learning Lab (3/2022, 1/2021)
- C4 Real Estate Training (Master Mentor)
  - Divorce Real Estate Seminar (7/2021)

## **Media Appearances:**

In each of the below-referenced media appearances, I was a featured guest speaker to discuss various topics involving mortgage & real estate:

- Television
  - American Dream (6/2014, 11/2014, 9/2016)
- Radio
  - ESPN Radio (8/2012, 4/2015, 10/2017)
  - AM760 (4/2015) – Real Estate Debate
  - KCBQ (4/2015)

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- Print
  - Divorce Real Estate Bulletin (Illumni Institute) – (8/2020)
  - San Diego Real Producers Magazine (3/2022, 8/2019)
  - San Diego Magazine (2013, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022) – Five Star Mortgage Professional Awards Announcements
  - SD Voyager Magazine (4/2018)
  - San Diego Union Tribune (2016)
- Podcast
  - Lockbox w/ Jeffrey Brogger (2/2022)
  - Beyond the Pages – San Diego Real Producers (2/2022)
  - San Diego Real Producers (4/2020, 5/2020, 1/2021)
  - Career Compass (4/2020, 5/2020)
  - Morales Group Real Estate (4/2020)
  - Illumni Institute’s “Ask The Experts” (Forbearance Is NOT Forgiveness) – (4/2020)
  - The Millennial Realtor (1/2020) The Millennial Realtor Podcast – Real Estate Pitfalls During A Divorce (1/2020)
  - RadioVision Network (RVN) - “Dr. Sue & You” Divorce Talk Show (Dr. Sue Cornbluth) - (10/2019)
  - Mail Right Real Estate (4/2017)
- In-Person Keynote Speaker
  - San Diego Regional Chamber of Commerce – (5/2022, 2/2020)
  - San Diego Collaborative Family Law Group (10/2019)
  - San Diego Real Producers Mastermind (9/2019) – Panelist
  - Real Estate Society of San Diego State University – 90 Minute Keynote Speaker

### **Community Involvement:**

- Duchenne San Diego – Co-Founder of 501 (c)(3) charity dedicated to Duchenne Muscular Dystrophy (DMD)
  - Board of Directors: Chief Financial Officer & Kick for a Cure Event Committee: Director of Finance
- Scripps Ranch High School - Conducted annual Credit Scoring educational seminars to graduating High School Seniors to prepare them to responsibly manage their credit early in their adult life.

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- National Mortgage Network - 501 (c)(3) educational platform for Consumers on various mortgage & real estate related topics during the peak of the housing crisis
  - Vice President, Chief Financial Officer, Co-Editor, Trainer
- Business Network International (BNI)
  - Founding Member of Golden Triangle Chapter (1999 - 2017)
  - President, Vice President, Membership Committee, Educational Advisor, Mentor Coordinator, Visitor Host
- San Diego Regional Chamber of Commerce – Registered Member
- San Diego Housing Commission – Certified as a First Time Homebuyer Specialist
- San Diego Family Law Bar Association – Supporter/Sponsor (2022, 2021, 2020)