

# Samone Bollerud-Beitler, CDRE™

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## **CURRICULUM VITAE**

Samone Bollerud-Beitler is a Certified Divorce Real Estate Expert™ handling the sale of real property in family law cases. With more than 21 years of experience as an accomplished real estate professional, building relationships is the foundation of her business. She provides home buyers and sellers with professional, responsive, and attentive real estate services, including coordinating complex real estate transactions involving different parties in multiple states.

Having begun in the industry as a transactions coordinator, Samone then became a RE/MAX franchise owner and is now among the Top 3 agents at Libertas Real Estate. Prior to her real estate career, Samone was an assistant to the regional director for commercial property management handling multifamily and high-end (A+) commercial buildings.

An avid volunteer, Samone currently helps a local organization that supports foster care children who are aging out of the system. In addition, she has extensive experience in fundraising and money management as a volunteer for the nonprofit organization AYSO.

In her spare time, Samone is an outdoor enthusiast, and can be found paddle-boarding, hiking, or mountain biking.

## **CERTIFICATIONS**

Certified Divorce Real Estate Expert (CDRE™)  
*The Illumni Institute*

Apr 2022-present

- Anatomy of Divorce
- Divorce Court 101
- The Psychology of Neutrality and Bias
- The Ethics of CDREs
- Qualifying as an Expert
- The CDRE Listing Model
- Landscape of Divorce Finance
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

# Samone Bollerud-Beitler, CDRE™

## **EDUCATION**

Real Estate License 2001

- Westford College Real Estate School

### Continuing Education

- The Law & The Licensee 2021
- The Code and The Commissioner 2021
- Fair Housing For All 2021
- Agents & Agency 2021
- Common Contract Issues 2021
- FlexMLS Hacks - Educate, Protect & Represent 2021
- Real World Appraisal II - Comparable Sales, Adjustment & Reconciliation 2020
- The New Ethics 2019
- Certified Distressed Property Expert (CDPE) 2006
- Graduate, REALTOR Institute (GRI) 2003

### Additional Education

- Renatus-Extensive Real Estate Investment Education 2015-Present
- Graduate of Professional Success Institute 2021

## **PROFESSIONAL BACKGROUND**

Real Estate Agent Jul 2019 - Present  
*Libertas Real Estate*

- Top Individual Agent 2020 & 2021
- Liberty Award 2021, the most transformed individual in all areas of their life
- Applying the knowledge she's gained through education and coaching at Libertas Real Estate propelled her to exceed business growth by 340% in 2021

Completion of Toastmasters International 2018-2019

Real Estate Agent 2013 - 2019  
*Realty ONE Group*

Owner 2006 - 2011  
*RE/MAX Desert Showcase*

- One of three owners of this franchise
- Recruited, onboarded, and facilitated training of all new agents

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## **TEACHING EXPERIENCE**

- Onboarded new and seasoned agents to brokerage 2021
- Facilitated at the West Valley Real Estate Investment Group Introduction to fix and flip and financial literacy workshops 2017 & 2018
- Showed agents how to show property, schedule, and conduct grand open houses.

## **AWARDS**

- Top-Producing Individual Agent 2021
- Liberty Award 2021
- Top-Producing Individual Agent 2020
- Monarch Award 2019

## **VOLUNTEER WORK**

Homeless Engagement Lift Partnership	Present
Christ Church of the Valley	2009-Present
AYSO	1996-2005
Optimist Club of Phoenix	1992-1995

## **MEMBERSHIPS**

- National Association of Realtors 21 years
- Arizona Association of Realtors 21 years
- WeServe-West and Southeast Realtors of the Valley 21 years