

Gina Strane, CDRE™

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CURRICULUM VITAE

Gina Strane is a Certified Divorce Real Estate Expert™ handling the sale of real property in family law cases. She is the only Certified Divorce Real Estate Expert™ (CDRE™) in Orange County and possesses the knowledge, skills, and training to handle the real property aspect of a case neutrally and efficiently. Ms. Strane has 22 years of experience in real estate sales and marketing. Her leadership, selling, and negotiation skills paired with in-depth knowledge of the real estate process provides resources to the family law community and their clientele. This includes providing up to date local housing reports, title reports, fair market values, deeds, chain of title, legal descriptions, and any other information necessary for family law property issues.

Ms. Strane's dedication to providing an unparalleled level of service to her clients has earned her the prestigious Coldwell Banker International President's Award designations multiple years in a row. She has vast experience in all facets of the real estate industry — from sales, luxury global marketing, preparing a home to sell and value-added home improvements, to being a real estate trainer for thousands of agents in California. She has experience in real estate divorce transactions including transactions involving high conflict matters and uncooperative spouses. Her extensive training in communication skills, and her natural skill of empathy gives her the expertise needed when working with divorcing homeowners. Ms. Strane provides resources to her clientele that advances the cost of home improvements, allowing sellers to reimburse these costs at the close of escrow, free of charge, while keeping 100% of the return on investment.

Ms. Strane is also the co-founder of Next Level Real Estate Academy, where she trains experienced agents systems in their real estate business to provide a higher level of service to their clients. Ms. Strane has served as a Court Appointed Special Advocate (CASA) in Orange County. This court experience, experience working with high conflict and abuse, and experience testifying in court on other matters, along with being a trained Certified Divorce Real Estate Expert, provides the expertise and resources needed in divorce transactions in serving the family law community.

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EDUCATION/CERTIFICATIONS

Certified Divorce Real Estate Expert (CDRE™) <i>The Illumni Institute</i>	Apr 2022 - Present
<ul style="list-style-type: none">• Anatomy of Divorce• Divorce Court 101• The Psychology of Neutrality and Bias• The Ethics of CDREs• Qualifying as an Expert• The CDRE Listing Model• Landscape of Divorce Finance• How to Sell a House in Conflict• CDRE Fair Market Valuations	
Real Estate License & Renewals <i>Real Estate Trainers</i>	2000 - Present
Accredited Staging Professional, ASP®	2010
Accredited Staging Partner Real Estate Agent, ASPRE® <i>Barbara Schwarz Staged Homes Institute</i>	2010
Certified Luxury Home Marketing Specialist™ <i>The Institute for Luxury Home Marketing</i>	2022
Certified Luxury Home Guild Expert <i>The Institute for Luxury Home Marketing</i> <ul style="list-style-type: none">• Expert in selling properties in the upper-tier market and the million-dollar-and-above market	2022
Certified Coldwell Banker Global Luxury Property Specialist	2022
Certified Court Appointed Special Advocate "CASA" <i>CASA Organization</i>	2010 - 2014
Physical Therapy Program (Prerequisites) <i>Camden County College</i>	1992 -1994

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PROFESSIONAL BACKGROUND

Coldwell Banker Realty <i>Licensed Real Estate Professional, REALTOR®</i> <ul style="list-style-type: none">● Certified Luxury Property Specialist● "Renovate to Add Value" Specialist● Team Leader● International Top Producing Agent● International Top Producing Team● Average Sales Price - 117% to Comparative Sales	2019 - Present
Staging Spaces <i>Founder/Accredited Staging Professional</i>	2009 - Present
Next Level Real Estate Academy Inc. <i>Co-founder/Real Estate Educator</i>	2006 - Present
Real Estate Investor	2003 - Present
Realty National, Orange County Division <i>Co-owner, Marketing Director, and Licensed Real Estate Professional Realtor®</i> <ul style="list-style-type: none">● Property Rehab & Property Flips Specialist	2014 - 2019
First Team Real Estate <i>Licensed Real Estate Professional, REALTOR®</i> <ul style="list-style-type: none">● Top Producing Agent● Sold 24 homes in first year of business	2000 - 2014
First Team Real Estate <i>Real Estate Educator</i>	2005 - 2006
Clean Core Cleaning Service Inc. <i>Business Owner</i>	1994 - 1998
Group Two Advertising <i>Assistant Controller</i>	1990 - 1994
Philadelphia Stock Exchange <i>Executive Secretary</i>	1988 - 1990

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CONTINUING EDUCATION

Illumni Institute	2022 - Present
Real Estate Trainers	2000 - Present
The Institute For Luxury Home Marketing	2022
Understanding and Working with International Clients	2022
Working with the Affluent Client	2022
Coldwell Banker Global Luxury Property Marketing Class	2022
NEW RPA - California Residential Purchase Agreement	2022
Real Estate Investing: Build Wealth Representing Investors & Becoming One	2022
NAR Ethics Training	2021
Recognizing Red Flags	2020
Investment Property Analysis	2020
Survey Course (Agency, Ethics, Fair Housing, Trust Fund Handling, Risk Management, Management & Supervision)	2020
Real Estate Contracts	2020
Real Estate Disclosures/Disclosure Obligations	2020
Fortune Builders Mastery Mentorship & Investment Program	2014
o Marketing Bootcamp	
o Rehab Bootcamp	
o Wholesaling Bootcamp	
o Investing & Wealth Management	
o Analyzing Deals	
Joe Ramos Probate Class	2011
Barb Schwarz Accredited Staging Professional Course	2010
Barb Schwarz Accredited Staging Real Estate Professional Course	2010
Life Skills/Life Improvement Courses	2004 - 2015
o Communications Course (2x)	
o Improving Relationships with Others	
o Conflict Resolution	
o Personal Values & Integrity	
o Setting & Achieving Goals	
o Effective Time Management	
o Understanding Different Personality Traits	
o Tracking your Success and understanding why your "stats" are down and how to correct	
o Building an Administration Scale	

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TEACHING EXPERIENCE

Next Level Real Estate Academy	2006 - Present
Orange County Association of Realtors (OCR)	2009 - 2020
First Team Real Estate - Real Estate Educator	2005 - 2006

AWARDS

Luxury Property Guild™ Recognition Award	2022
<ul style="list-style-type: none">Based on sales production of properties in the upper-tier market and the million-dollar-and-above market	
Top Producing Team in Office	2020, 2021
International President's Premier Award - Individual	2020, 2021
International President's Circle Award - Team	2020, 2021
International Diamond Society Award - Team	2019
International President's Circle - Individual	2019
Hall of Fame Award - Top Producers Award	2001 - 2005

VOLUNTEER WORK

CASA of Orange County	2010 - 2016
<ul style="list-style-type: none">Mentored high-functioning Autistic teen female until she emancipated from the programOversaw and collaborated regarding her IEP at schoolAdvocated in court on behalf of CASA teen and her wishes	

MEMBERSHIPS

Member of Illumni Institute	2022
Institute for Luxury Home Marketing, GUILD Member	2022
Orange County Association Of REALTORS® (OCR)	22 Years Active
National Association of REALTORS® (NAR)	22 Years Active