

Pamela Moyers, Certified Divorce Real Estate Expert

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OBJECTIVE

To provide Divorce Real Estate Expertise in Northern Virginia's residential real estate market.

BACKGROUND/HISTORY

Pamela Moyers has over thirty-three years of experience as a licensed Realtor in various locales -- Oregon (Portland), California (SF Bay Area), Maryland and Northern Virginia.

Her approach is results-driven. Her strong work ethic, integrity, honesty and excellent communication skills have enabled her to achieve an exceptionally high degree of satisfaction among her clientele.

The daughter of a senior US Naval officer and a renowned public-school teacher, Pamela grew up in McLean and Arlington VA where she attended public schools. She is a graduate of James Madison University where she studied education and design. For several years, she worked as a teacher in Virginia public schools.

As a listing property specialist realtor, her success has been achieved by focusing on particular, well defined market segments: absentee owners, divorce situations, short sales, the specialized requirements of military personnel and government officials, foreclosures, expired listings and For Sale by Owner transactions. She is particularly adept at and experienced with handling complex transactions, e.g., deals involving multiple buyers, contentious inheritance- and other estate- and trust-related situations, etc. Her background in design has enabled her to stage homes properly, resulting in higher prices and faster sales. Her experience as a classroom teacher has equipped her to communicate effectively with individuals one-on-one, as well as in front of various sized groups.

Pamela is author of 'Best Selling Options in a Divorce' and Editor/Publisher of Real Estate Insights, a monthly newsletter covering the Northern Virginia area residential real estate market.

CAREER SPECIFICS

1976 --1978 -- Page County School System, Page County VA, Teacher, Home Economics

1980 – 1988 -- Nike, Inc./Apparel Division, Beaverton, OR – Designer/Product Developer

1989 – 1991 – Equity Group Realtors, Beaverton OR, Realtor

1991 – 1994 -- California – Contempo Real Estate, Pleasanton, CA, Realtor/Broker

1994 -- 2010 -- Equity Group Realtors, Beaverton OR, Realtor/Broker

2011 – Current – KW United/Keller Williams, Kingstowne Alexandria/Falls Church, VA, Realtor serving Virginia and Maryland.

EDUCATION

Washington-Lee (Liberty) High School, Diploma, 1967

James Madison University, BS Home Economics/Design, 1976 Dean's List

Illumni Institute Master Course Graduate 2021

- Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- Communicating as a Neutral Expert
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

REAL ESTATE COURSES/DESIGN/DIPLOMAS/CERTIFICATIONS

- Graduate Realtor Institute (GRI) Certificate
- Certified Distressed Property Expert Certificate
- Neuro-Linguistic Programming (NLP) Coursework
- Facilitation Training and Experience with the City of Tigard, OR
- Black Swan Institute (Negotiation) Coursework
- Ninja Selling Installation, Mastery Training and Coaching
- Lab Profile Training and NLP
- Dale Carnegie Public Speaking Training

PROFESSIONAL AFFILIATIONS

- National Association of Realtors
- Northern Virginia Association of Realtors
- Virginia Association of Realtors
- Maryland Association of Realtors
- Accredited Staging Professional
- Real Estate Licenses -- Virginia and Maryland