

Lindsey Harn, CDRE

Richardson Properties Christies International Real Estate

735 Tank Farm Rd #130, San Luis Obispo, CA 93401

Telephone 805-250-5993

Cell Phone 805-441-7744

soldbylindseyharn@gmail.com

Lindsey Harn's results-driven approach, unmatched work ethic, integrity, and honesty have earned her top-producer status, as well as the loyalty and respect of her clients and colleagues. Since becoming licensed in 2010, Lindsey has personally handled over 1,100 transactions and was the #1 Agent in San Luis Obispo County 2019, 2020 and 2021. She has established herself as a go-to resource for anything real estate in SLO County, and she has been featured on TLC's My First Home, MarthaStewart.com, Arianna Huffington's Thrive Global Magazine, Authority Magazine, NBC News Online, The Danny Morel Show and Barbara Corcoran. She is also the only Barbara Corcoran recommended agent on the Central Coast. As a Certified Divorce Real Estate Expert, certified by The Illumni Institute, she is well positioned to help divorcing couples of all conflict levels.

EDUCATION

- California Polytechnical State University, Bachelors of Science Psychology, 2008
 - Dean's List
 - London Study Abroad Program, 2006
 - Academic Peer Advisor, Psychology Department
- Americorps - The Domestic Peace Corp, 2008-2009
- Graduate of Oak Ridge High School, El Dorado Hills, CA, 2004

PROFESSIONAL HISTORY

Professional Real Estate Advisor, 2009-Present

Richardson Properties Christies International Real Estate

- Professional trained top San Luis Obispo County agent at Richardson Properties, averaging 80 transactions and 175+ million in volume per year
- Personally sold over 1100 San Luis Obispo County homes. Consistently one of the top producing agents in the county
- Results Oriented, client focused, fierce negotiator
- Specializing in luxury properties, investment properties, apartment buildings, and single family homes
- Mentor and train newer agents in the company. Teach them skills to build their business, price property, teach them to negotiate effectively

Director of Fund Development, 2007-2009

Big Brothers Big Sisters

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RESEARCH AND TRAINING

- Ninja Selling Course
- Luxury Portfolio Summit, February 2019
- Ninja Selling - Institute of Education by Leading RE
- Dave Harding - New Home Sales Training, July 2018
- Mike Ferry Listing Workshop, May, 2018: Intensive sales and customer service training to better service listing clients
- Member of Professional Real Estate Training and Coaching since 2008

CERTIFICATIONS

Certified Divorce Real Estate Expert, The Illumni Institute, 2019

- The Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- Communicating as a Neutral Expert
- How To Sell A House In Conflict
- CDRE™ Fair Market Valuations

AWARDS

- #1 Agent at Richardson Properties 2019, 2020, 2021
 - Christies Master Circle, 2019, 2020 & 2021
 - San Luis Obispo Association of Realtors President's Award 2013
 - "Above the Crowd" Award from Re/Max 2013
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PROFESSIONAL AFFILIATIONS

- 2019 Christies International Real Estate Master's Circle Inaugural Member
 - One of 180 high-performing luxury agents worldwide selected for this honor
- Member of the invite only real estate app REALM.
- Member of Luxury Portfolio International®
 - The luxury face of Leading Real Estate Companies of the World® the most extensive global network of premier locally branded companies
- Member of Leading Real Estate Companies of the World®
 - A network of the world's market-leading independent residential brokerages in over 65 countries, with 565 firms and 130,000 real estate professionals producing over one million transactions valued at \$368 billion annually
- National Association of Realtors
- California Association of Realtors
- Women's Council of Realtors
- San Luis Obispo Association of Realtors
- San Luis Obispo Community Foundation's Young 100

PUBLICATIONS & MEDIA APPEARANCES

NBC News online "First Time Home Buyers: What you need to know." published Oct. 6, 2018, 2:20 PM PDT - By Nicole Spector

TLC's My First Home - television appearance May 2016

Speaker & Panel Presenter at Relentless Event, October 2016