

Christi A. Poole

CDRE™, PSA, CPRES, SPE, Broker Associate | REALTOR®

Christi & Co. Homes, LLC
Keller Williams Drive, Greenville, SC | Keller Williams Professionals, Asheville, NC
200 Mills Avenue, Greenville, SC 29605
christipoole@kw.com
(864)230-0652

CURRICULUM VITAE

Christi Poole is a Divorce and Probate Real Estate Specialist who has served buyers and sellers in Upstate South Carolina for 22 years. Ms. Poole consistently ranks in the top 10% of agents in her brokerage and is a member of the Agent Leadership Council serving as the Culture Committee Chairperson. She is one of a select group of Realtors® who has been designated a Certified Divorce Real Estate Expert (CDRE™); a Pricing Strategy Advisor (PSA); a Strategic Pricing Expert (SPE); and a Certified Probate Real Estate Specialist (CPRES).

Ms. Poole's experience, knowledge, and proven systems allow her to effectively handle the sale of real property; and her extensive training and specialization in Divorce and Probate Real Estate provide the expertise to act as a neutral third party and successfully facilitate the sale of real property in cases involving low-high conflict matters, domestic violence, and other legal issues. Her years of work as a real estate agent, sales volume, and proven success in handling numerous trust, conservatorship, and probate estate sales reinforce her ability to competently handle the unique issues that may arise in the sale of marital properties.

EDUCATION

Illumni Institute Divorce Real Estate Course	2021
<ul style="list-style-type: none">● Anatomy of Divorce● The Landscape of Divorce Finance● Introduction to Divorce Court● The Ethics of Certified Divorce Real Estate● Communicating as a Neutral Expert● How to Sell a House in Conflict● CDRE Fair Market Valuations	
Forward Coaching	Current
<ul style="list-style-type: none">● Elite Real Estate Sales and Business Growth Coaching	

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MTI Education 2018

- Probate Real Estate Certification Course

Premier School of Real Estate 2018

- SC Real Estate Instructor Pre-Licensing Course

The North Carolina Real Estate School 2017

- NC Broker Pre-License Course

Keller Williams Realty 2010 – Current

- BOLD Sales Training
- Train the Trainer Course
- Real Estate Principles, Finance, Practice, Ethics, and associated continuing education courses

Wyatt Institute of Real Estate

- Broker Pre-License Course (Units 3A & 3B) 2016
- Real Estate Salesperson Fundamentals (Pre-licensing Course) 2001
- Salesperson Advanced Real Estate Principles (Licensing Course) 2001
- Real Estate Salesperson Licensing Course 1995
- Real Estate Salesperson Unit 1 Pre-licensing Course 1994

Greenville Technical College 1992 – 1994

- General Studies

PROFESSIONAL QUALIFICATIONS

- Certified Divorce Real Estate Expert – CDRE™ 2021
- Strategic Pricing Expert – SPE 2020
- Certified Probate Real Estate Specialist – CPRES 2019
- SC Real Estate Instructor License 2019
- NC Broker License 2017
- SC Broker License 2016
- Pricing Strategy Advisor – PSA 2015
- SC Real Estate Salesperson License 1994

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PROFESSIONAL HISTORY

- Broker Associate, Keller Williams Professionals 2021 – present
- Broker Associate, Keller Williams Drive 2019 – present
- CE Instructor, Premier School of Real Estate 2019 – present
- CEO, Christi & Co. Homes, LLC. (Brokered by KW Drive) 2010 – present
- Broker Associate, Keller Williams Greenville Upstate 2010 – 2020
- Real Estate Agent, Linda Dillard & Associates 2001 – 2010
- Real Estate Agent, Southern Charm Realty 1994 – 1996

PROFESSIONAL MEMBERSHIPS

- National Association of REALTORS®
- South Carolina Association of REALTORS®
- North Carolina Association of REALTORS®
- Greater Greenville Association of REALTORS®
- Western Upstate Association of REALTORS®
- Canopy REALTOR® Association
- National Women's Council of REALTORS®
- Greater Greer Chamber of Commerce
- Greenville Chamber of Commerce

TEACHING EXPERIENCE

Keller Williams Greenville Upstate

- Negotiating Repairs in the Real Estate Transaction – Keller Williams Greenville Upstate
- Understanding Your CL-100

Premier School of Real Estate

- 3Ps of Professionalism
- BIC Duties and Responsibilities
- Real Estate Best Practices
- SC Contracts and Forms

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AWARDS AND RECOGNITIONS

- KW Drive Top Listing Agent 2020, 2021
- KW Drive Top Sales Agent 2020, 2021
- KW Drive Top 20 Award 2020
- KW Drive Student of the Year Award 2020
- KW Drive Capper Award 2020
- KW Greenville Upstate Gold Award 2019
- KW Greenville Upstate Overcomer Award 2018
- KW Greenville Upstate Silver Award 2017, 2018
- KW Greenville Upstate Bronze Award 2016
- KW Greenville Upstate Capper Award 2015, 2016, 2017, 2018, 2019

COMMUNITY SERVICE

- KW Drive Agent Leadership Council 2021
- KW Drive Culture Committee – Chairperson 2021
- City of Greer Board of Zoning Appeals – Board Member 2020-Present
- KW Greenville Upstate Culture Committee Member 2018-2020
- Lake Cunningham Fire Department Board of Commissioners 2010 - 2014
- Greer Community Ministries Board of Directors 2008-2010
- Greer Family Festival Board of Directors – Chairperson 2006-2008