

# Rachael Demian, CDRE

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Real Estate Divorce Specialist  
7390 Lowell Blvd, Westminster, CO 80030  
719-205-4755  
[RachaelDemian@srthomes.com](mailto:RachaelDemian@srthomes.com)  
License # 100079799

## **CURRICULUM VITAE**

Rachael Demian is an experienced Realtor, serving in residential real estate in the Denver and surrounding areas. She is one of a select group of Realtors who has earned the Certified Divorce Real Estate Expert (CDRE™) designation. Ms. Demian graduated college Summa Cum Laude, holding a bachelor's degree in Special Education and History. Prior to becoming a Realtor, Rachael served 13 years as an educator.

Ms. Demian is the recipient of the Five Star Rising Star award for two consecutive years. She is a mentor within Signature Realty, mentoring other real estate agents. As part of her mentorship role, she teaches classes, hosts round-table meetings, and provides one-on-one training to the mentees assigned to her. Ms. Demian's specialized education and training in the divorce real estate arena put her at the top of her field in dealing with families, lawyers and the judicial system when selling property in family law matters. Ms. Demian has prepared over 50 Certified Market Analysis on homes within the Denver and metro areas. She provides this information to attorneys and parties by serving the legal communities as an expert in divorce real estate transactions.

## **EDUCATION**

- |                                                                                                    |                     |
|----------------------------------------------------------------------------------------------------|---------------------|
| <b>Illumni Institute</b><br><i>Certified Divorce Real Estate Expert designation (CDRE™)</i>        | Oct 2021            |
| <b>American Real Estate College</b><br><i>Denver, CO</i>                                           | Summer 2018         |
| <ul style="list-style-type: none"><li>• Real Estate license</li></ul>                              |                     |
| <b>University of Colorado at Colorado Springs</b><br><i>Colorado Springs, CO</i>                   | Summer 2011 to 2013 |
| <ul style="list-style-type: none"><li>• Reading Specialist Endorsement</li><li>• GPA 4.0</li></ul> |                     |
| <b>University of Colorado at Colorado Springs</b><br><i>Colorado Springs, CO</i>                   | Aug 2004 – Aug 2007 |
| <ul style="list-style-type: none"><li>• Bachelor of Arts</li></ul>                                 |                     |

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- Interdisciplinary area of concentration: History, Special Education
- GPA 4.0

Pikes Peak Community College  
Colorado Springs, CO

Aug 2001 – Dec 2004

- Associate of Arts
- GPA 4.0

## **PROFESSIONAL QUALIFICATIONS**

Certified Divorce Real Estate Expert – CDRE

2021

- A Certified Divorce Real Estate Expert (CDRE) has the knowledge, skills, and training to handle the real property aspect of a case neutrally and efficiently.
- A CDRE Expert is held to a higher Code of Ethics than the standard Realtor, and is equipped to sell the family residence for the highest possible price in spite of marital conflict and amidst the legal process. A CDRE serves as a resource to family law attorneys in all aspects pertaining to the real property.
- Training coursework includes: The Anatomy of Divorce, The Landscape of Divorce Finance, The Ethics of Certified Divorce Real Estate Experts, Communicating as a Neutral Expert, and How to Sell a House in Conflict.

Real Estate License

2018

## **PROFESSIONAL AFFILIATIONS**

- Member Denver Metro Association of Realtors (DMAR)
- Member Pikes Peak Association of Realtors (PPAR)
- Member National Association of Realtors (NAR)

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## **PROFESSIONAL EXPERIENCE**

Signature Realty, Inc.  
*Associate Broker*

2018 – Present

- List homes for sale and ensure the Marketing department has needed information to push the listing out to the 5,000+ websites that we advertise on.
- Complete the MLS listings and guide sellers in each step of the selling process, ensuring that they are able to get the best price for their home.
- Assist buyers in finding a suitable home.
- Educate buyers in the home buying process.
- Assist buyers in each step of the home buying process, including negotiating price, concessions, and repairs, as well as helping them plan for next steps in the home buying process.
- Mentor new agents with no real estate experience, assisting them with any questions they may have, setting up mock showings, helping them navigate through the MLS, Showingtime, CTMe contracts, and ensuring they are competent in writing and accepting offers on behalf of their clients.

## **TEACHING EXPERIENCE**

- Door-knocking Do's and Don'ts and How To
- Round table discussions for agents transitioning into real estate while still working another job

## **AWARDS**

- Five Star Rising Star award 2020
- Five Star Rising Star award 2021