

Mary-Anne Gorey, CDRE

Century 21 AllPoints Realty
117 N Main St, Southington, CT 06489
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Phone: 860.515.0228 RES.0810586
www.maryannerealestate.com

CURRICULUM VITAE

Mary-Anne Gorey is a Certified Divorce Real Estate Expert (CDRE™), specializing as a neutral third party in challenging real estate transactions. She graduated from Illumni Institute's Masters level training, led by Family Law Attorneys, Certified Divorce Lending Professions (CDLP™) and Certified Divorce Real Estate Experts (CDRE™). She has extensive skills, training, and education to follow a specific divorce listing protocol designed to prevent and mitigate any conflict.

Ms. Gorey has excelled her business and is a top producing agent in her office, with over 70 transactions and over \$14+ million dollars in sales since 2020. She is experienced in managing all types of sales from low-end to luxury listings, including but not limited to, residential, divorce, probate & short sales. Ms. Gorey is proactive in looking for opportunities to educate herself and the community to keep raising the bar for the service she provides for her clients.

Additionally, Ms. Gorey is a resource of Family Law Attorneys in providing them up-to-date information on all real estate issues, including Fair Market Analysis, copies of recorded documents, listing and selling property in high conflict as well as low conflict legal matters.

PROFESSIONAL HISTORY

Real Estate Agent & Professional

September 2018 to Present

Century 21 AllPoints Realty

- Top producing agent in her company since 2020
- Sold 70+ homes and over \$14+ million dollars in sales since 2020.
- Top 20 real estate agents in all Century 21 CT and top 90th percentile nationally.
- Expertise in handling:
 - Trust & Probate sales
 - Divorce sales
 - Expired & Cancelled Listings

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- Standard buyer/seller sales
- Land sales
- New construction & renovation projects
- Distressed sales
- Short sales

Business Owner

September 2016 to January 2020

Marcus Emporium

- Turned a \$1000 start-up company to gross over \$1 million dollars in 3 years.
- An accessory & clothing retailer selling thousands of products daily.
- Managed product sourcing, vendor relations, finances, hired & managed a staff force of 12 employees and oversaw all payroll and HR tasks.

EDUCATION

- The Illumni Institute Master Course 2021
 - The Anatomy of Divorce
 - The Landscape of Divorce Finance
 - Introduction to Divorce Court
 - The Ethics of Certified Divorce Real Estate Experts
 - Communicating as a Neutral Expert
 - How to sell in Conflict
 - CDRE™ Fair Market Valuations
- Professionally Coached by the Mike Ferry Organization 2019-Present
- National Real Estate Institute 2018
- Management BA (HONS) at Cardiff Metropolitan University 2012-2016
- A-Levels at Radyr Comprehensive School 2010-2012
- Bishop of Llandaff High School 2005-2010

TRAINING

- Certified Divorce Real Estate Expert (CDRE™) 2021
- Attend a minimum of 4 real estate seminars yearly 2019-Present
- Professional Real Estate Standards & Ethics Training 2018-Present

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PROFESSIONAL MEMBERSHIPS

- National Association of REALTORS
- Greater Hartford Association of REALTORS
- Member of Middlesex County Chamber of Commerce

AWARDS

- Masters Ruby Top Producer Award 2020 Achieving \$147,000 in GCI
- Quality Service Producer 2020 – Delivering 5-star service
- Agent of the Month - July 2021, March 2021, January 2021, November 2020, September 2020, August 2020, June 2020, February 2020 in top sales, listings, and closings.