

Dave Parks

CDRE, CPRES, SRES

San Francisco Bay Area Real Estate Specialist

1768 El Camino Real, San Carlos, CA 94061

Mobile: 650.642.4141

DaveParksBroker@gmail.com, DMParks62@gmail.com

DRE#00889699

CURRICULUM VITAE

Dave Park is recognized as Certified Divorce Real Estate Expert, A Real Estate Broker, and owner of Gateway Properties serving the San Francisco Bay Area for over 35 years. He is an experienced Realtor trained to act as neutral third party in handling divorce listings. Additionally, with his market expertise, he provides up-to-date information on the housing market, including sales and market comparisons.

As a Certified Divorce Real Estate Expert (CDRE™), Mr. Parks has the reputation for excellent negotiation skills, diplomacy, and focus on creating a positive environment in tense situations. With his extensive experience in the Bay Area luxury real estate market, Mr. Parks has been in the top 1% of sales nationwide consistently year in and year out. In addition to his real estate skills, his expertise in maintaining three thriving restaurants gives him the special edge in the real estate arena.

PROFESSIONAL QUALIFICATIONS

Ilumni Institute Master Course (CDRE)

2021

- A Certified Divorce Real Estate Expert (CDRE) has the knowledge, skills, and training to handle the real property aspect of a case neutrally and efficiently.
- Mr. Parks CDRE Certification means that Mr. Parks is held to a higher Code of Ethics than the standard Realtor and is equipped to sell the family residence for the highest possible price in spite of the matrimonial conflict and amidst the legal process.
- As a CDRE he serves as a resource to family law attorneys in all aspects of the real estate transactions.
- The training coursework includes: Anatomy of Divorce, The Landscape of Divorce Finance, Introduction to Divorce Court, The Ethics of Certified Divorce Real Estate Experts, Communicating as a Neutral Expert, How to Sell a House in Conflict, CDRE Fair Market Valuations

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National Association of Realtors Probate Real Estate Specialist (CPRES) 2021

- Empowered with unique training, data, and marketing to help and serve attorneys, executors, administrators, trustees, and conservatees to liquidate real property

Senior Specialist (SRES) 2021

- National Association of Realtors- Seniors Real Estate Specialist (SRES) designees are Realtors qualified to address the real estate needs of clients aged 50 and above

California Brokers License 2001

- Completed over a hundred hours of courses including Real Estate Practice, Legal Aspects of Real Estate, Real Estate Finance, Real Estate Appraisal, Real Estate Economics, Advanced Real Estate Appraisal, Escrow, and Advanced Legal Aspects of Real Estate

California Real Estate License 1984

- Real Estate Principles, Practice, and Finance Courses

C.A.R Real Estate Continuing Education 1984-Present

- Completed hundreds of hours of continuing education real estate courses including, but not limited to, Short Sales, Foreclosures, Property Valuation, Marketing, 1031 Exchanges, Investment Property Analysis, Purchase Contract, etc.

REAL ESTATE PROFESSIONAL HISTORY

Gateway Properties July 2001-Present

Broker, Owner

- Oversees all transactions, coordination, and financial operations
- Acquires new clients through past clients, local connections, CRM, and Zillow
- Developed and heads New Agent Training Program

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Cornish & Carey - Coldwell Banker

1997-2001

Realtor

- Assisted sellers in reaching their goals in selling their home
- Specialized in both residential and commercial real estate
- Created and led Cornish & Carey Crash Course Training
- Oversaw transition from Cornish & Carey to Coldwell Banker

ReMax San Carlos

1986-1997

Realtor

- Assisted sellers in reaching their goals in selling their homes
- Assisted buyers in purchasing their properties
- Specialized in both residential and commercial properties
- Created and led ReMax Seasoned Agent Bootcamp

Anagnostou & Associates

1984-1986

Realtor

- Recognized as Rookie of Year
- Sold over 5 homes within first two years
- Consecutively held the highest volume of sales

OTHER PROFESSIONAL HISTORY

Rustic House Oyster Bar & Grill

2014-Present

Owner

- Conceptualized, built, and opened two locations in the San Francisco Bay Area
- Oversees all operations

Three Pigs BBQ

2013-Present

Owner

- Conceptualized, built, and opened three locations in the San Francisco Bay Area
- Oversees all operations

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The Office Bar & Grill

2010-Present

Owner

- Conceptualized, built, and opened in the San Francisco Bay Area
- Oversees all operations

Canyon Creek Equestrian Center

2006-2018

Owner

- Founded and built equestrian center
- Fifty horse boarding facility
- Oversaw financial and day-to-day operations

PROFESSIONAL MEMBERSHIPS

- National Association of Realtors™
- California Association of Realtors™
- San Mateo County Association of Realtors™

TEACHING EXPERIENCE

Gateway Properties New Agent Training Program

2001-Present

- Created and leads course
- Course focuses on training new agents how to strategize to gain and keep clients for life, ethical responsibility, interaction with professionals outside of real estate

ReMax Seasoned Agent Bootcamp

- This six week course was for seasoned agents who have hit a plateau in their careers. The course focused on teaching work life balance for agents, how to empathize with clients and agents alike, and how meaningful interactions will translate into better performance
- Over sixty agents went through the program over the course of two years

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Bay Area Distressed Property Transformation Program

- Created and taught course on how to identify and purchase homes to be flipped for the benefit of the community
- Utilized a step-by-step program focusing on all aspects from purchase, fix-up, to sale

Peninsula Real Estate Investment Principles Course

- Specialized on educating the tech community on the ins and outs of investing in Bay Area and California Real Estate