

James Myers, CDRE

Certified Divorce Real Estate Expert

Managing Broker / Keller Williams Puget Sound

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www.CDRE-Seattle.com

Jim Myers is a Certified Divorce Real Estate Expert (CDRE), and a real estate broker with Keller Williams Puget Sound serving King, Snohomish, and Pierce counties.

As a CDRE, Jim has received specialized training in serving the specific and unique needs of divorcing couples and their attorneys. By accurately establishing value of real property, and by building a trusting yet neutral working relationship with the divorcing couples in low-to-high conflict cases, Jim effectively assists divorcing couples through the sometimes-tumultuous process of selling their marital real property assets.

Family law attorneys rely on Jim's expertise in overtly maintaining a neutral stance from the first phone call through the close of escrow and beyond; recusal from dual agency; unbiased written Fair Market Value reports of real property; prompt access to and expert review of title reports/chain of title; and qualifications for and willingness to provide expert testimony if necessary.

Jim is an established and proven real estate expert who is well regarded by his peers and has an extensive sales record having closed over 1,800 residential transactions in his 32 years in the business. He was the designated broker/owner of a RE/MAX franchise for five years. He holds the following real estate certifications and designations: Certified Divorce Real Estate Expert (CDRE), Graduate Realtor Institute (GRI), Seller Representative Specialist (SRS), Military Relocation Professional (MRP), Seniors Real Estate Specialist (SRES), and Short Sale and Foreclosure Resource (SFR).

In addition, he has an extensive background working with and representing government programs and the bankruptcy court on real estate matters:

- **King County Home Ownership Program:** Jim developed and ran the King County Home Ownership Program for King County providing real estate and mortgage services to King County employees through their Making Life Easier program. He managed the program and was the designated real estate broker for all King County Employees. He created and presented both promotional and educational classes for up to 300 attendees at a time.

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- **King County Narcotics Taskforce:** Jim worked with King County's Prosecutor and Sheriff's offices as their designated real estate broker assisting detectives and prosecutors in the evaluation of drug seizure home to be sold by the task force.
- **Bankruptcy Court Trustee:** Jim represented one of Washington's Bankruptcy Court Trustees in the sale of bankruptcy homes. Responsibilities included accurately estimating the value of the property and working through the many title issues with the Trustee so the houses could be closed. Most of those sales were short sales which required ongoing negotiations with the underlying lien holders typically for many months, while holding the transactions together with very fidgety and scared sellers, buyers, and buyer's agents.

EDUCATION / DESIGNATIONS / CERTIFICATIONS

Ilumni Institute Master Course Graduate: Certified Divorce Real Estate Expert (CDRE)

- Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- Communicating as a Neutral Expert
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

Graduate Realtor Institute - Designation (GRI) - July 2021

- Earned by fewer than 5 percent of Realtors
- Advanced Training:
 - Market Knowledge / Fair Market Valuations
 - Business Skills / Ethics / Negotiations
 - Record Retention
 - Professional Standards / Risk Management / Agency Relationships

Seller Representative Specialist - Designation (SRS)

- Applying the Code of Ethics & Standards of Practice When Representing Sellers
- Complying with State License Laws When Representing Sellers
- Methods, Tools, and Techniques to Provide Support/Services that Sellers Want and Need

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EDUCATION / DESIGNATIONS / CERTIFICATIONS, CONT.

Short Sales & Foreclosure Resource - Certification (SFR)

- When to Direct Sellers to Finance, Tax and Legal Professionals
- Qualifying Sellers for Short Sales
- Development of the Short Sales Package
- Negotiations with Lenders and/or Investors
- Risk Management: Brokerage / Seller / Buyer

Military Relocation Professional - Certification (MRP)

- Understanding of the Processes and Procedures Involved in a Military Relocation and How These Impact Service Members
- Knowledge of the Military Relocation Rules and Regulations
- Understanding of VA Financing Rules and Regulations

Senior Real Estate Specialist Designation (SRES)

- How Economic Challenges Affect Retirement Plans
- Understanding Reverse Mortgages
- Distinguish Between Types of Elder Housing Options / Assistive Services
- Maintaining Confidentiality and Avoiding Involvement in Family Matters

PROFESSIONAL LICENSING

- Managing Brokers License – Washington, State (2003)
- Real Estate Licensee – Washington, State (1989)

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PROFESSIONAL HISTORY

Keller Williams Puget Sound, Managing Broker	2021-Present
RE/MAX Metro Realty, Inc., Managing Broker	2008-2021
RE/MAX Premier Real Estate, Designated Owner/Owner	2003-2008
<ul style="list-style-type: none">• Built company from one agent (myself) to an exceptional team of 25 brokers• Responsible for all aspects of business management• Responsible for managing, recruiting, and training agents• Sold company in late 2008 to RE/MAX Metro/Eastside Brokers	
Windermere Real Estate South, Inc., Associate Broker	1991-2003
Prudential NW Realtors, Real Estate Agent	1989-1991
Michael McCarty, Chapter 7 Bankruptcy Panel in Seattle, Washington	2012-2016
<ul style="list-style-type: none">• Evaluated houses for potential sale.• Provided fair market Values for the bankruptcy court• Obtained title report/chain of title for the attorney• Negotiated short sale transactions with the underlying lien holder(s)	
King County Narcotics Taskforce, Designated Real Estate Broker	2005-2006 (approx.)
<ul style="list-style-type: none">• Worked with prosecutor's and sheriff's office heading up taskforce.• Evaluate houses for potential sale before seizure.• Represented taskforce on sale of seized houses.	
King County Home Ownership Program, Designated Real Estate Broker	1999-2009
<ul style="list-style-type: none">• Developed the Home Ownership Program for King County employees.• Created seminar materials and conducted real estate educational classes for King County for up to 300 participants.	

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PROFESSIONAL MEMBERSHIPS

- National Association of REALTORS
- Seattle, King County Association of REALTORS
- Washington Association of REALTORS

AWARDS / HONORS

Ranked as a FIVE STAR Real Estate Broker and Featured in Seattle Magazine

- Named Best in Client Satisfaction and Service by an independent auditor 2006 – 2013

RE/MAX International

- **100% Club** - \$100K-\$250K earned commissions in one year.
- **Chairman's Club Award** - Commissions over \$500K but under \$1M in one year.
- **Hall of Fame** - More than \$1M in commissions earned.
- **Lifetime Achievement** - Minimum of seven years' service, Hall of Fame recipient and a minimum of \$3M in commissions earned.



Certificate of Completion

This is to certify that

Jim Myers

has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of April 30th, 2021

Laurel Starks

Laurel Starks
Founder
The Illumni Institute

