

Wayne Hayes, CDRE

Hayes Home Team at Keller Williams Innovate
2430 W Indian Trail Road, #203, Aurora, IL 60506
Telephone 630-423-8223
Cell Phone 630-292-1631
whayes@hayeshometeam.com

CURRICULUM VITAE

Wayne Hayes has led Hayes Home Team since 2016 with a commitment to integrity, ethics, honesty and building relationships. Hayes Home Team has consistently earned top producer status at both Charles Rutenberg Realty, Keller Williams Infinity and Keller Williams Innovate. Since 2017, Wayne Hayes, CDRE has been in the top 10% of production of over 400 agents with \$141,313,019 in production and over 200 home sales. Mr. Hayes successfully completed the rigorous training from the prestigious Illumni Institute, which is nationally known for only accepting the nation's elite realtors. Wayne Hayes is well positioned to help divorcing couples of all conflict levels as a Certified Divorce Real Estate Expert.

EDUCATION

- Wheaton Graduate School, Wheaton, IL 60187, Masters of Arts, Theology 1996
- Wheaton College, Wheaton, IL 60187, Bachelors of Arts, Business and Accounting 1983
- Montreat-Anderson Jr. College, Associate Degree in Business and Accounting 1980
- Graduate of Southern Alamance High School, Graham, NC 27258

PROFESSIONAL HISTORY

- Real Estate Broker** 2015 – Present
- Keller Williams Innovate** 2020 – Present
 - Numerous monthly awards for production and volume, 2020 – Present
 - In Top 5% of Homesnap Agents nationwide YTD, 2021
- Keller Williams Infinity** 2017 - 2019
 - Principal Agent for Hayes Home Team, Inc.
 - Increased Hayes Home Team sales from \$14M to \$19M in 2017 (following purchase of team)
 - Led team to consistently perform in the top 5% of over 400 agents
- Charles Rutenberg Realty** 2015 – 2017
 - Member of three agent team with partner/spouse that performed in the top
 - 20% of over 800 agents

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CERTIFICATIONS

Certified Divorce Real Estate Expert, The Illumni Institute	2021
<ul style="list-style-type: none">• The Anatomy of Divorce• The Landscape of Divorce Finance• Introduction to Divorce Court• The Ethics of Certified Divorce Real Estate Experts• Communicating as a Neutral Expert• How To Sell A House In Conflict• CDRE™ Fair Market Valuations	
Real Estate Specialist – Divorce (RCS-D)	2020
Senior Real Estate Specialist (SRES)	2020 – Present
Military Relocation Professional (MRP)	2020 – Present
Pricing Strategy Advisor (PSA)	2020 – Present
Short Sales and Foreclosure Resource (SFR)	2020 – Present
Certified Probate Real Estate Specialist	2019 – Present

AWARDS IN REAL ESTATE

- A Top Agent/Team, Keller Williams Infinity
- A Top Agent/Team, Keller Williams Innovate
- Platinum Award, Keller Williams Infinity
- Double Gold Award, Keller Williams Infinity
- Double Gold Award, Keller Williams Innovate

PROFESSIONAL AFFILIATIONS

- National Association of Realtors
- Illinois Association of Realtors
- St. Charles, IL Chamber of Commerce

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OTHER PROFESSIONAL HISTORY

Hayes Trading Co. eCommerce Company selling material handling products	2003-2015
Echo Trade, LLC, Chicago, IL Series 7 Licensed Trader	2001-2003
Telecommunications Sales Sold telecommunications solutions with various telecom companies, including MCI Telecommunications, Qwest Communications, and Nortel Networks holding positions in Major Accounts and National Accounts Sales. Clients included, Ace Hardware, Chicago Bridge & Iron, ServiceMaster, Grub & Ellis, Walgreens, John Deere and Maytag.	1986-2001
Telecommunications Coordinator, Wheaton College, Wheaton IL	1983-1986



Certificate of Completion

This is to certify that

Wayne Hayes

has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of April 30th, 2021

Laurel Starks

Laurel Starks
Founder
The Illumni Institute

