

Stacy Carter, CDRE
41593 Winchester Rd. #200, Temecula, CA 92590
951-795-5711 Cell
Scarter@RiversideDivorceExpert.com
www.RiversideDivorceExpert.com

CURRICULUM VITAE

Stacy Carter has been a top producing Broker/Owner in Southern California since 2003. She is trained in all aspects of real estate, and is a Certified Divorce Real Estate Expert (CDRE). As a CDRE, Ms. Carter is equipped to handle the real estate aspect of a divorce case neutrally and efficiently, and ensure the orders are properly carried out. She also provides resources for any real property issues that arise in a case, including values, sales, market comparisons, high conflict matters, cases with domestic violence, and other legal matters. Mrs. Carter is also a Certified Trust & Probate Specialist (CPRES) with expertise in handling conservatorship, trust, and probate estates needed in legal issues. Her experience in Trust and Probate has afforded her the knowledge, experience, and systems to effectively handle the disposition of real property sales.

EDUCATION

B.A. in Business Administration

- CSU San Marcos (6/21)

CA Real Estate Broker's License (DRE 01395110)

The Illumni Institute, Master Course Graduate (2020)

- The Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- The Psychology of Neutrality, Bias, and Communication in Conflict
- How to Sell a House in Conflict
- CDRE Fair Market Valuations

PROFESSIONAL HISTORY

First Class Real Estate (1/2012 – Current)

- Real Estate Broker/Owner/Certified Divorce Real Estate Expert
 - Fair Market Valuations
 - Proper calculation of equity
 - Prepping home for sale
 - Right of first refusal in an order
 - Preparing Broker Priced Opinions/Comparative Market Evaluations

Stacy Carter, CDRE
41593 Winchester Rd. #200, Temecula, CA 92590
951-795-5711 Cell
Scarter@RiversideDivorceExpert.com
www.RiversideDivorceExpert.com

NID Southwest Riverside (HUD Housing Counseling Agency) (1/2019 – Current)

- Branch Manager
 - Providing homebuyer community workshops
 - Counseling families in foreclosure
 - Providing training modules for Down Payment Assistance
 - Conduct Credit Counseling Seminars
 - Assisting public with budgeting

City of Murrieta (2/2012 – 3/2013)

- Finance Department - Accounting
 - Handled all Accounts Receivables for permits and all income collected from the public.
 - Prepared money for daily deposits picked up by armored vehicle.

OneRes (1/2010 – 1/2012)

- REALTOR/Broker
 - Initiating and processing Short Sales.
 - Representing buyers and sellers in real estate transactions.
 - Preparing property valuations to educate my clients of fair market value of their property.
 - Preparing and negotiating purchase contracts.
 - Educating buyers and sellers of current market conditions.
 - Establishing effective marketing campaigns for seller's properties.
 - Recruiting/Training of new agents
 - Pulling comps for BPO's
 - Negotiating offers on REO properties

Women's Council of REALTORS, Southwest Riverside County Network (2011)

- Chapter President (2016)
 - Offering educational workshops to the real estate and local communities.
 - Providing youth scholarships through local events.
 - Exchanging ideas through networking and focusing on the community grassroots.

Performance Realty Group (1/2008 – 5/2009)

- Buyer's Agent – REO Specialist
 - Preparing BPO's
 - Uploading offers to corresponding portals, ie REO Trans, RES Net etc.
 - Writing offers and counters
 - Negotiating offers

Elite Real Estate Group (5/2006 – 11/2008)

Stacy Carter, CDRE
41593 Winchester Rd. #200, Temecula, CA 92590
951-795-5711 Cell
Scararter@RiversideDivorceExpert.com
www.RiversideDivorceExpert.com

Pristine Real Estate & Mortgage Services (8/2003 – 5/2006)

- Loan Officer & REALTOR
 - Originated and closed \$17 million in loans in two-year period
 - Expedited loan processes by efficiently networking with key players, including loan processors, appraisers and local title companies
 - Designed and Created marketing materials such as community newsletters & flyers for target areas.
 - Prepared and negotiated offers

City of San Diego

- City Manager's Office (01/2001 – 1/2004)
Associate Management Analyst
 - Coordinated the activities of the City Manager with a variety of departments, citizens, City Council, representatives of external agencies and the private sector
 - Implemented and Enforced the City's Subcontractor Outreach Program in effort to level playing field and provide contracting opportunities for all segments of the contracting community
 - Tabulated and analyzed factual data as required by the daily operations in the City Manager's office;
 - Implemented the Small Business Incentive Program for construction contracts from \$250,001 to 1 Million; Design/Build for specialty construction contracts;
 - Prepared first draft reports on routine administrative matters
 - Provided status reports to the City Council, City Manager or City Attorney; received telephone calls including complaints, and provided assistance to callers using judgment as to calls requiring priority attention
 - Prepared City Manager's Reports and statistical data outlining participation on City contracts of firms owned by minorities to be presented to Council
 - Assisted in the development and preparation of the annual budget and monitored expenditures throughout the year
 - Developed promotional materials and coordinated outreach efforts with Agency and City staff; represented the department at appropriate City, District, and community meetings
 - Represented the City in community meetings and at neighborhood events, made presentations to community groups, civic organizations, and engaged in public participation programs.

Stacy Carter, CDRE
41593 Winchester Rd. #200, Temecula, CA 92590
951-795-5711 Cell
Scarter@RiversideDivorceExpert.com
www.RiversideDivorceExpert.com

- City Clerk's Office (11/1999 – 01/2001)
Deputy City Clerk
 - Assisted Mayor and Council Members during weekly council meetings as ambassador and assisted public with informational questions
 - Acted as department front-line representative who provides information and assists the public
 - Prepared City Council documents, postings and agendas, as required by federal, state, and local laws and ordinances;
 - Researched and responded to complex inquiries regarding administrative and legislative policies and procedures; propositions and ballot issues; and a variety of other City issues from diverse customers, Mayor, Council Members, and City departments.

- City Treasurer's Office (11/1997 – 11/1999)
- Clerical Assistant II
 - Processed refunds on overage accounts from Daily Cash Receipts Spreadsheets.
 - Accepted monies from the public at a public counter and issued receipts.
 - Posted A/R to delinquent accounts such as Parking Tickets, Water, Business Licenses and etc.

Stacy Carter, CDRE
41593 Winchester Rd. #200, Temecula, CA 92590
951-795-5711 Cell
Scarter@RiversideDivorceExpert.com
www.RiversideDivorceExpert.com

PROFESSIONAL QUALIFICATIONS

- HUD Certified Housing Counselor
- CPRES - Certified Probate Real Estate Specialist
- Military Relocation Professional (MRP)
- Five Star Master Certification
- Luxury Listing Specialist
- CLHMS - Certified Luxury Home Marketing Specialist
- Distressed Asset Disposition
- Diversity and Inclusion In America
- Legal Practice
- Regulatory Compliance
- Mortgage Industry Regulatory Compliance

PROFESSIONAL MEMBERSHIPS

- Member of the National Association of Realtors (NAR)
- Member of the National Association of Real Estate Brokers (NAREB)
- Member of the California Association of Real Estate Brokers (CAREB)
- Member of the California Association of Realtors (WCR)
- Member of the Women's Council of Realtors

COMMUNITY INVOLVEMENT / VOLUNTEER

- 2020 California Association of Real Estate Broker's 3rd Vice President
- 2018 National Association of Real Estate Broker's San Diego Chapter President
- 2016 Women's Council of REALTORS Southwest Riverside Chapter President
- 2017-2020 NAREB San Diego Board of Director
- 2019 & 2020 Jack and Jill Member
- 2016-2019 NAACP Housing Chair & Volunteer
- 2008 & 2009 Race for Humanity (VIP Hostess & EXPO Chair)
- 2009 SMPS Group Leader
- Murrieta Chamber of Commerce (Ambassador)
- Temecula Convention and Visitors Bureau (Volunteer)
- Temecula Chamber of Commerce (Ambassador)
- Wishes for Children (Volunteer)
- Make a Wish Foundation (Volunteer/Speaker)



Certificate of Completion

This is to certify that

Stacy Carter

has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of October 30, 2020

Laurel Starks

Laurel Starks
Founder
The Illumni Institute

