

Kathy Helbig, CDRE
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Ms. Helbig specializes in selling real estate and is one of the select REALTORS who hold the designation of a Certified Divorce Real Estate Expert (CDRE™). She has over 25 years of experience in residential real estate serving both St. Louis and St. Charles counties. As a native to St. Louis, Ms. Helbig is also one of the top producing brokers/realtors in the region and is the owner of Experience Realty Partners, a locally owned independent real estate brokerage.

Ms. Helbig, with her team of real estate agents with a diverse real estate experience, has successfully facilitated over \$650 million dollars in sold properties. Ms. Helbig has served over 4,000 families in real estate transactions. Her training in dealing with distressed families has allowed her to serve her community in all real estate transactions. Ms. Helbig has been published, received several awards, and been featured in many speaking engagements throughout her career locally and at the national level.

PROFESSIONAL HISTORY

CEO/Broker/Owner of Experience Realty Partners 2016 - Present

- Team Lead of Kathy Helbig Group
- Certified Divorce Real Estate Expert through the Illumni Institute
- Focused on training REALTORS, inside and outside her company
- Leading speaking engagements to share her model
- Publishing real estate articles
- Specializing in facilitating and supervising the following areas: The purchase and sale of real estate; management of the team of title and insurance; all aspects of the real estate transaction; the inspections, and any in-house lending

Co-Owner of Keller Williams West 2008 - 2016

- Assisted in growing that office from 34 to 246 agents in 6 years, typically ranking #1 office by sales volume in St. Charles County and #2 highest Keller Williams Market Center in area.
- Continued to simultaneously operate her top producing team, The Kathy Helbig Group.

Team Leader of Kathy Helbig Group RE/MAX Properties West 2000 - 2007

- Developed her team to be the Highest Selling Team in the Missouri Region for RE/MAX Organization

Solo Practitioner Gundaker Realtors 1997 - 2000

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EDUCATION

- Maryville College – Paralegal Studies 1992-1994
- Real Estate License July 1997
- Broker License September 2015
- The Illumni Institute Master Course, Graduate 2020
 - The Anatomy of Divorce
 - The Landscape of Divorce Finance
 - Introduction to Divorce Court
 - The Ethics of Certified Divorce Real Estate Experts
 - Communicating as a Neutral Expert
 - How to Sell a House in Conflict
 - CDRE™ Fair Market Valuations

PROFESSIONAL QUALIFICATIONS

- 2020 – Certified Divorce Real Estate Expert (CDRE™)
- 2000 – Certified Luxury Home Marketing Specialist, Founding Member
- Owner of Innovative Title (A full-service title company)
- Owner of Solutions Insurance Group

PROFESSIONAL MEMBERSHIPS

- National Association of REALTORS
- MO Association of REALTORS
- St. Louis Board of REALTORS
- St. Charles Board of REALTORS
- Founding Member: Certified Luxury Home Marketing Specialist
- Member of Mid America Regional Information Systems

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TEACHING EXPERIENCE

- Ignite Real Estate Training (2012 - 2014)
- Business Planning Clinics (2010 - 2015)
- Mastering the Listing Appointment (2009 - present)
- How to Perform a Market Analysis (2008 - present)
- Knowing the Real Estate Contract (2008 - present)
- Negotiating Building Inspections for the Win (2008 - present)
- How to Deliver an Impactful Buyer Consultation (2010 - present)
- Marketing and Branding for Real Estate (2006 - present)

PUBLICATIONS AND PRESENTATIONS

- Article for RIS Media
- Article for RE/MAX Times
- Article (as a contributor) for Inman News
- Speaker at KW Conventions and Masterminds
- Speaker at RE/MAX Convention
- Speaker at NY Real Estate Expo
- Author/Publisher of Award-Winning Real Estate Blog

AWARDS

- Association REALTOR of the Year
- Businesswoman of the Year
- 5 Star Agent, Best in Customer Satisfaction 20+ Years - St. Louis Magazine
- Readers' Choice Award - Best Real Estate Company - Chesterfield Lifestyle Magazine
- St. Louis Dispatch Top Ten Agent Award
- Forbes Market Leader 2020
- Ranked in Real Trends, Highest Selling Teams
- Rank Top 25 in Post Dispatch Highest Selling Agents



Certificate of Completion

This is to certify that

Kathy Helbig

has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of May 8, 2020

Laurel Starks

Laurel Starks
Founder
Divorce Real Estate Institute

