

Andrea Shink, CDRE, RCS-D, CPRES

COMPASS [DRE: 01228179]
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CURRICULUM VITAE

Ms. Shink is a Divorce Real Estate Specialist working in Los Angeles' Westside. Licensed as a real estate agent and an active Realtor since 1997, she is an experienced neutral third party who handles divorce listings and provides up-to-date information on the housing market, including values, sales, and market comparisons. In addition to her expertise in all aspects of real estate, she's certified as a Certified Divorce Real Estate Expert (CDRE™); a Certified Real Estate Collaboration Specialist in divorce (RCS-D); and a Certified Trust & Probate Specialist (CPRES). Ms. Shink's experience in the legal area and work in Trust and Probate has afforded her the knowledge, experience, and systems to effectively handle the sale of real property in Family Law cases, including high conflict matters, cases with domestic violence, and other legal matters. Ms. Shink's certification as a Certified Trust & Probate Specialist (CPRES) with expertise in handling conservatorship, trust, and probate estates provides the expertise needed in legal issues.

PROFESSIONAL HISTORY

ANDREA SHINK AND ASSOCIATES at COMPASS Current	January 2020 -
<ul style="list-style-type: none">• Owner• REALTOR• Certified Divorce Real Estate Expert	
TELES PROPERTIES/DOUGLAS ELLIMAN	Sept 2015 - December 2019
<ul style="list-style-type: none">• Executive Director, Master Trust and Probate Division	
KELLER WILLIAMS WESTSIDE	Sept 2008 - Sept 2015
<ul style="list-style-type: none">• Top 5% in office annually• Top Producer Recognitions	
SOTHEBY'S REAL ESTATE	April 2004 - September 2008
RE/MAX BEVERLY HILLS	July 1999 - March 2004
<ul style="list-style-type: none">• Top Producer in Office and Region	
COLDWELL BANKER, BRENTWOOD	September 1997 - June 1999

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PROFESSIONAL DESIGNATIONS

CERTIFIED DIVORCE REAL ESTATE EXPERT™ (CDRE)

2020 - Current

Illumni Institute

- A Certified Divorce Real Estate Expert™ (CDRE) has the knowledge, skills, and training to handle the real property aspect of a case neutrally and efficiently.
- My CDRE™ Certification means that I am held to a higher Code of Ethics than the standard Realtor™ and am equipped to sell the family residence for the highest possible price in spite of the matrimonial conflict and amidst the legal process. As a CDRE™, I serve as a resource to family law attorneys in all aspects of the real property.
- The training coursework includes The Anatomy of Divorce, The Landscape of Divorce Finance, The Ethics of Certified Divorce Real Estate Experts, Communicating as a Neutral Expert, and How To Sell A House In Conflict.

CERTIFIED PROBATE REAL ESTATE SPECIALIST™ (CPRES)

MTI Education

2014 - Current

- Empowered with unique training, data, and marketing to help and serve attorneys, executors, administrators, trustees, and conservatees to liquidate real property.

SENIORS REAL ESTATE SPECIALIST™, (SRES)

National Association of REALTORS

2013 - 2019

- Seniors Real Estate Specialists® or SRES® designees are REALTORS® qualified to address the needs of home buyers and sellers age 50+.

REAL ESTATE COLLABORATIVE SPECIALIST - DIVORCE™(RCS-D)

2019 -

Current

Collaborative Continuing Education Council, Inc.

PROFESSIONAL AFFILIATIONS

- Beverly Hills/Greater Area Association of REALTORS
- California Association of REALTORS (CAR)
- National Association of REALTORS (NAR)
- MTI Education/Probate Data (CPRES)

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EDUCATION

- **Santa Monica College** 1983 - 1986
 - General Education
- **Mike Ferry Organization** 1997 - 2004
 - Elite Coaching
- **Dave Kohler Real Estate Coaching** 2004 - 2007
- **Keller Williams Realty** 2013 - 2015
 - BOLD Sales Training
- **Real Estate Negotiation Institute** 2017
 - Negotiations Training
- **Tom Ferry International** 2015 - Present
 - Elite Coaching and Training
- Real Estate Principles, Finance, Practice, Ethics, and associated continuing education courses

HONORS AND AWARDS

- Presidents Circle, Douglas Elliman, top 16% of agents in California (2018)
- Platinum Award, Douglas Elliman, top 4% in GCI in California (2017)
- Top Producer, Keller Williams (2014)
- Assorted Monthly recognition awards (1999 - Present)



Certificate of Completion

This is to certify that

Andrea Shink

has successfully completed the CDRE™ Master Course, including 40 hours of divorce real estate education and comprehensive exam.

MASTER COURSE COMPLETION

as of May 8, 2020

Laurel Starks

Laurel Starks
Founder

Divorce Real Estate Institute

