
JULIA FENG

CDRE, CNE, SRS, SFR, CLHMS, ABR, MVHC, MRP

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www.TeamJuliaFengRealty.com ♦ www.Nationwidehomes4sale.com ♦ www.LuxuryHomesUnlimited.com

PROFESSIONAL SUMMARY

Julia Feng is a Certified Divorce Real Estate Expert proficient in the sale of real property in Family Law cases. She has extensive experience, knowledge, skill, training, and education as a neutral third party in high conflict situations. She specializes in handling sensitive and complex real estate transactions in divorce, including domestic violence, custody issues and uncooperative spouses. As a Certified Divorce Real Estate Expert, Julia Feng graduated from an exclusive in-person master training program from the Divorce Real Estate Institute, taught by family law attorneys, mediators, judges, divorce real estate experts and divorce lending experts.

As the leader of The Julia Feng Group, Julia guides 6 real estate professionals in closing over 100 transactions a year, ranking Top 1% Realtors in the Greater Las Vegas Area. She holds numerous real estate designations, including Negotiation Expert, Certified Seller Representative Specialist, Certified Luxury Home Marketing Specialist, among others. Julia Feng has been nominated for Top Agent Magazine and as a featured agent for American Dream TV Show.

EDUCATION

Certified Divorce Real Estate Expert through the illumni Institute

Master of Arts in Hotel Administration through University of Nevada Las Vegas

Bachelor of Arts in International Trade & English through Dalian University of Foreign Languages

Bachelor of Science in Finance through Internship and University of Deloitte in Dalian

WORK HISTORY

Real Estate Broker/Agent

02/2015-Current

Easy Street Realty – Las Vegas, Nevada

➤ **Owner of The Julia Feng Group**

- Leader of 6 buyer agents and 4 administrative staff

- Completing 100+ transactions a year
- Top 1% Agents in the Greater Las Vegas Area

➤ **Certified Divorce Real Estate Expert**

- Appointed court expert, NRS 175.271
- Provide comprehensive fair market valuation analysis with sales data and market trend
- Perform lien, judgement and title search
 - Grant Deed
 - Deeds of Trust
 - Lis Pendens
 - Property Profile
 - Legal Description
 - Chain of Title
 - Fair Market Value
 - Fair Market Rental Value

➤ **Certified REO Real Estate Specialist**

- Broker Price Opinion Certification (C-REPS)
- Conduct 100+ property valuations (BPO) per month
- 95%+ Success rate for cash for key service

Financial Analyst

08/2008-06/2010

BMW Group (Bayerische Motoren Werke AG) – Shenyang, China

- Analyzed financial information to produce forecasts and to make informed investment decisions
- Interpreted relevant data, such as price, yield, stability, future trends in investment risks, and economic influences

Instructor/Teacher

08/2004-07/2008

Pattison Education Group – Shenyang, China

- Taught adults/professionals English by laying emphasis on practical English training and application
- Teaching kids English by using the systematic and scientific theory called First Language Learning System

PROFESSIONAL MEMBERSHIPS

- National Greater Las Vegas Association of Realtors (GLVAR)
- Asian Real Estate Association of America (AREAA)
- Veterans Association of Real Estate Professionals (VAREP)
- REO Network
- The Force Rally for The Five Star REO Conference
- National Association of Realtors (NAR)

- National Association of Real Estate Brokers (NAREB)
- Home for Heroes Affiliated Real Estate Professionals

TEACHING AND COACHING ENGAGEMENTS

- Offer continuing education courses to real estate agents including Ethics, Laws, Agency and Finance
- Provide training including Negotiations, Marketing, New Agent On boarding Training, How to Build Rapport, Lead Generation, Personality DISC Profiling, CRM system, and Past Client Campaign
- Conduct workshop to educate the public about home buying process and common mistakes
- Volunteer in VAREP to support our Military and Veteran Community
- Deliver speeches to Nevada Nursing Association about home savings and programs for medical professionals and EMS.
- Hosts monthly workshop to advocate the Homes for Heroes home benefit program

ACCREDITATIONS

- Las Vegas Top 25 Women IN REAL ESTATE
- Top 100 Individual Agent in Clark County
- Top 250 Overall Agent in Las Vegas
- Ranked in the Top 1% Realtors in the Greater Las Vegas Area
- Las Vegas Top 25 Women in Real Estate
- Ranked #1 Individual Agent in Easy Street Realty Las Vegas
- Featured Las Vegas Agent on The American Dream TV show
- Nominated on Top Agent Magazine Nevada

CERTIFICATIONS

- Certified Divorce Real Estate Expert through The illumni Institute
- Certified Negotiation Expert (CNE)
- Certified Seller Representative Specialist (SRS)
- Certified Luxury Home Marketing Specialist (CLHMS)
- Certified Short Sales and Foreclosures Specialist (SFR)
- Accredited Buyer's Representative Designation (ABR)
- Military Relocation Professional (MRP)
- Military & Veteran Housing Certification (MVHC)
- Master Certification: Short Sale, Foreclosure & REO
- Certified REO Real Estate Expert - The Five Star Academy
- Broker Price Opinion Certification (C-REPS)
- Affiliated Homes for Heroes Real Estate Professional

- Equator Certified for REO & Foreclosure
- RES.NET Certified for REO & Foreclosure
- Pyramid Certified for REO & Foreclosure

DIVORCE REAL ESTATE INSTITUTE

This is to certify that

Julia Feng

has satisfactorily completed the 10-hour Divorce Real Estate Principles Course,
40-hour live Divorce Real Estate Master Course, and all other mandatory requirements

to be hereby declared as a

CERTIFIED DIVORCE REAL ESTATE EXPERT

as of this day on October 11, 2019.



Laurel Starks
Founder
Divorce Real Estate Institute



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INSTITUTE

