

Lindsey Harn, CDRE

Richardson Properties Christies International Real Estate

735 Tank Farm Rd #130, San Luis Obispo, CA 93401

Telephone 805-250-5993

Cell Phone 805-441-7744

soldbylindseyharn@gmail.com

Lindsey Harn's results-driven approach, unmatched work ethic, integrity, and honesty have earned her top-producer status, as well as the loyalty and respect of her clients and colleagues. Since becoming licensed in 2010, Lindsey has personally handled over 700 transactions and was the #1 Agent in Sales Volume at Richardson Properties in 2018 and 2019. She has established herself as a go-to resource for anything real estate in San Luis Obispo County, and she has been featured on TLC's My First Home, NBC News Online, and The Danny Morel Show. As a Certified Divorce Real Estate Expert, certified by The Illumni Institute, she is well positioned to help divorcing couples of all conflict levels.

EDUCATION

- California Polytechnical State University, Bachelors of Science Psychology, 2008
 - Dean's List
 - London Study Abroad Program, 2006
 - Academic Peer Advisor, Psychology Department
- Americorps - The Domestic Peace Corp, 2008-2009
- Graduate of Oak Ridge High School, El Dorado Hills, CA, 2004

PROFESSIONAL HISTORY

Professional Real Estate Advisor, 2009-Present

Richardson Properties Christies International Real Estate

- Professional trained top San Luis Obispo County agent at Richardson Properties, averaging 95 transactions and 65+ million in volume per year
- Personally sold over 700 San Luis Obispo County homes. Consistently one of the top producing agents in the county
- Results Oriented, client focused, fierce negotiator
- Specializing in luxury properties, investment properties, apartment buildings, and single family homes
- Mentor and train newer agents in the company. Teach them skills to build their business, price property, teach them negotiation skills

Director of Fund Development, 2007-2009

Big Brothers Big Sisters

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RESEARCH AND TRAINING

- Ninja Selling Course
- Luxury Portfolio Summit, February 2019
- Ninja Selling - Institute of Education by Leading RE
- Dave Harding - New Home Sales Training, July 2018
- Mike Ferry Listing Workshop, May, 2018: Intensive sales and customer service training to better service listing clients
- Member of Professional Real Estate Training and Coaching since 2008

CERTIFICATIONS

Certified Divorce Real Estate Expert, The Illumni Institute, 2019

- The Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- Communicating as a Neutral Expert
- How To Sell A House In Conflict
- CDRE™ Fair Market Valuations

AWARDS

- #1 Agent at Richardson Properties 2018 & 2019
- Consistently in the top 3 agents in SLO County
- Christies Master Circle, 2019
- San Luis Obispo Association of Realtors President's Award 2013 (inaugural year of the award)
- "Above the Crowd" Award from Re/Max 2013

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PROFESSIONAL AFFILIATIONS

- 2019 Christies International Real Estate Master's Circle Inaugural Member
 - One of 180 high-performing luxury agents worldwide selected for this honor
- Member of the invite only real estate app REALM.
- Member of Luxury Portfolio International®
 - The luxury face of Leading Real Estate Companies of the World® the most extensive global network of premier locally branded companies
- Member of Leading Real Estate Companies of the World®
 - A network of the world's market-leading independent residential brokerages in over 65 countries, with 565 firms and 130,000 real estate professionals producing over one million transactions valued at \$368 billion annually
- National Association of Realtors
- California Association of Realtors
- Women's Council of Realtors
- San Luis Obispo Association of Realtors
- San Luis Obispo Community Foundation's Young 100

PUBLICATIONS & MEDIA APPEARANCES

NBC News online "First Time Home Buyers: What you need to know." published Oct. 6, 2018, 2:20 PM PDT - By Nicole Spector

TLC's My First Home - television appearance May 2016

Speaker & Panel Presenter at Relentless Event, October 2016

DIVORCE REAL ESTATE INSTITUTE

This is to certify that

LINDSEY HARN

has satisfactorily completed the 10-hour Divorce Real Estate Principles Course,
40-hour live Divorce Real Estate Master Course, and all other mandatory requirements
to be hereby declared as a

CERTIFIED DIVORCE REAL ESTATE EXPERT

as of this day on October 11, 2019.



Laurel Starks
Founder
Divorce Real Estate Institute



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INSTITUTE

