

**Kwaku Mitchell, CDRE**  
6900 Turkey Lake Road, Suite 1-3, Orlando, FL 32819  
407.353.7706  
Kwaku@KMitchellTeam.com  
www.KMitchellTeam.com

In Kwaku Mitchell's 10 years of experience as a licensed Realtor, he has focused on the parallel skills of negotiation and pricing. By studying human behavior and market trends, he is able to maximize the results for his clients. As his personal practice has grown, he now leads a team, The K.Mitchell Team at Keller Williams, allowing him to serve the families in his community at a greater scale.

As a Certified Divorce Real Estate Expert, Kwaku has experience working as a neutral third-party expert throughout Central Florida. His diverse background as a saxophonist, store manager, and financial analyst combines to tell the story of a problem solver who can execute on time and on mission.

## **EDUCATION**

---

- University of Central Florida 2006
  - B.A. Economics
  - Music Performance Minor
- Florida Real Estate Courses 2010-Current
- Certified Divorce Real Estate Expert program through The Illumni Institute 2019
  - The Anatomy of Divorce
  - The Landscape of Divorce Finance
  - Introduction to Divorce Court
  - The Ethics of Certified Divorce Real Estate Experts
  - Communicating as a Neutral Expert
  - How to Sell a House in Conflict
  - CDRE™ Fair Market Valuations

## **CERTIFICATIONS**

---

- NLP (Studied Neurolinguistic Programming in San Diego under Dr. Matt James)
- CLHMS (Certified Luxury Home Marketing Specialist)
- ABR (Accredited Buyer Representative)
- GRE (Graduate Real Estate Institute)
- CDRE (Certified Divorce Real Estate Expert)
- Interdisciplinary Collaborative Practice Training: A 14 Hour Class
- Tony Robbins Business Mastery I (Palm Beach Gardens)
- Tony Robbins Business Mastery II (Amsterdam)
- Certified Investment Property Specialist (Orlando, FL)

**Kwaku Mitchell, CDRE**  
6900 Turkey Lake Road, Suite 1-3, Orlando, FL 32819  
407.353.7706  
Kwaku@KMitchellTeam.com  
www.KMitchellTeam.com

## **PROFESSIONAL HISTORY**

---

### **Residential Realtor** with Keller Williams Realty – February 2010 to Present

- Personally has led the acquisition and sale of hundreds of properties, totaling over \$100 million in volume
- Performs dozens of fair market valuations monthly, on behalf of both buyers and sellers
- Leads a team of licensed Realtors, with a broadened scope of real estate expertise

### **Senior Mutual Fund Accountant** at The Bank of New York Mellon – May 2006 to June 2013

- Performed high-level financial analysis to determine best options for client portfolio allocation

### **Store Manager** at Picture People – March 2002 to April 2006

- Led team in creating stellar customer service for every client
- Set and achieved metrics for store success

### **Professional Musician** – October 2001 – May 2006

- Pursued passion and developed high level of discipline by achieving mastery through consistent practice

## **RESEARCH AND TRAINING**

---

- Consistently maintains top 1% in sales throughout the Greater Orlando market
- Hatch Coaching Summit (Fargo, ND)
- Keller Williams University, Mastery Coaching (Austin, TX)
- Business Planning Clinic under Gene Rivers (Orlando, FL)
- Perfect Real Estate Assistant under Monica Reynolds (San Diego, CA)
- Re8Expo, A Business Building Conference under Ben Kinney (Orlando, FL)
- ESO, Expansion Systems Orientation under Kristan Cole (Orlando, FL)
- Career Visioning, Find, train, and lead the correct talent in your business, under Seth Campbell (Orlando, FL)
- Real Estate Machine, Practical application of systems and tools to build a scalable business on the most solid foundation, under Tim Heyl (Orlando, FL)
- Seller Mastery under Matthew Sutter (Orlando, FL)

**Kwaku Mitchell, CDRE**  
6900 Turkey Lake Road, Suite 1-3, Orlando, FL 32819  
407.353.7706  
Kwaku@KMitchellTeam.com  
www.KMitchellTeam.com

## **COMMUNITY SERVICE**

---

Central Florida Vocal Arts

- Volunteer Board of Directors (Secretary), October 2019 – Present

## **PROFESSIONAL AFFILIATIONS**

---

- The Collaborative Family Law Group of Central Florida Allied Neutral Professional
- NextMove Network (Manage the full life-cycle of real estate acquisitions and sales servicing the unique needs of athletes and entertainers in more than 50 markets across the USA and Canada)
- FUEL - A vetted community of professionals catering to the High Net-Worth (HNW) client, Uber High Net-Worth Client (UHNW), Celebrity, and Professional Athlete Client
- Winter Park Chamber of Commerce
  - Secretary for the Executive Alumni Council for Leadership Winter Park
  - Member of Alumni Council for Leadership Winter Park
  - Leadership Winter Park Class of XXVII graduate
- Orlando Regional Realtor Association (ORRA)
- Florida Association of Realtors (FAR)
- National Association of Realtors (NAR)
- Young Professionals Network at ORRA (YPN)

# DIVORCE REAL ESTATE INSTITUTE

This is to certify that

**Kwaku Mitchell**

has satisfactorily completed the 10-hour Divorce Real Estate Principles Course,  
40-hour live Divorce Real Estate Master Course, and all other mandatory requirements  
to be hereby declared as a

**CERTIFIED DIVORCE REAL ESTATE EXPERT**

as of this day on October 11, 2019.



---

**Laurel Starks**  
Founder  
Divorce Real Estate Institute

