

Jennifer L. Teske, CDRE

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Jennifer Teske is a real estate expert based in Edwardsville, Illinois. With her background as a financial and technology consultant, she brings a precision to real estate pricing that sets her a level above. In her over 12 years as a real estate agent, Jen has completed over 300 transactions, including luxury, investment property, and traditional sales. As a Certified Divorce Real Estate Expert, she is uniquely positioned to serve divorcing clients and their attorneys, from low to high conflict situations.

EDUCATION

1991: Western Carolina University, Cullowhee, North Carolina

- Bachelor of Science in Business Administration, May, 1991
- Major: Computer Information Systems
- Graduated magna cum laude

2019: The Ilumni Institute Master Course, Graduate

- The Anatomy of Divorce
- The Landscape of Divorce Finance
- Introduction to Divorce Court
- The Ethics of Certified Divorce Real Estate Experts
- Communicating as a Neutral Expert
- How To Sell A House In Conflict
- CDRE™ Fair Market Valuations

2019: Illinois REALTORS Spring Conference

- Conference Chairperson
- Time for a Checkup: Fair Housing, Agency, License Law & Escrow revisited
- Trust Based Success
- Stop Selling, Start Solving
- Change is the New Norm
- Legal Breakfast

2018: Leigh Brown Speaker Boot Camp

2018: Continuing Education

- Digital Marketing and Analytics for Real Estate
- Social Media and License Law
- Fair Housing, Agency, License Law and Escrow

2018: Curaytor Excellence Conference for Real Estate Agents

2018: CRS Sell-a-bration

2015: RE/MAX R4 Convention
2016: National Association of REALTORS Conference
2016: CRS Sell-a-bration Conference
2017: Inman Connect
2017: RE/MAX R4 Convention
2014: RE/MAX R4 Convention
2013: CRS Sell-a-bration Conference

PROFESSIONAL QUALIFICATIONS

- Certified Divorce Real Estate Expert (CDRE)
- Graduate Real Estate Institute (GRI)
- Certified Residential Specialist (CRS)
- Real Estate Collaboration Specialist - Divorce (RCS-D)

PROFESSIONAL HISTORY

RE/MAX Alliance

2013 - Present

Real Estate Broker

Partner, The Jen & Jean Tem

- Co-leader The Jen & Jean Real Estate Team which consists of three licensed real estate brokers and two assistants responsible for transacting over 550 real estate purchases and sales
- Prepare Market Studies for current market conditions for buyers and sellers, and prepare Market Value Analysis for buyer and seller properties
- Provide guidance and consultation in the sale of properties in distressed situations

Bev George & Associates, Edwardsville, IL

2007 – 2013

Real Estate Broker – Commission-driven position

- Real estate sales associate

Independent Consultant, Texas and Illinois

1998 – 2000, 2008 – 2009

Technology Systems Consultant and Technical Writer

Client: Principal Financial Group, Des Moines, IA

Technical Writer for Marketer Services Renovation Pay Project

Client: Hurst Technologies, Angleton, TX

Technical Writer and IT Systems Consultant

Client: Barich Consulting, Chandler, AZ

Technical Writer

Client: Burbank-Glendale-Pasadena Airport Authority

Hurst Technologies, Inc., Angleton, TX

1996 - 1997

Systems Analyst

- Worked with airport and manufacturing clients to evaluate, analyze and recommend IT Systems.

Andersen Consulting (Accenture), Houston, TX

1992 - 1996

Senior Consultant

- Founding team member for Andersen Consulting SAP Center in Houston, a technology solutions center which played host to top-level executives from the energy industry, including Exxon, Shell, BP, Mobil, Conoco and Halliburton

The Principal Financial Group, Des Moines, IA

1991 - 1992

Systems Analyst

- Developed change management system to improve user experience in a medical claims product

IBM, Boca Raton, FL

1990

Co-Op/Intern Employee

PRESENTATIONS

2019 CRS Sell-a-bration National Conference

- “Still a Team: Working with Divorcing Clients”
- 1-hour presentation to REALTORS on working with clients going through a divorce

2019 CRS Region 7 Conference

- “Finding your Tech-YOU-nique”
- 3-hour presentation on determining your technology acumen and making it work for the betterment of your business

2019 NC State REALTOR Conference

- “Cure Your CHAOS”
- 1-hour presentation on organizing your business to minimize the chaos REALTORS often experience in running a real estate business

2019 CRS Webinars

- “I Had Some Great Shoes and Purses That Year”
- 1-hour online course on financial wellness in a real estate business
- “Cure Your CHAOS”
- 1-hour online course on organizing your business to minimize the chaos REALTORS often experience in running a real estate business

2019 Southern Illinois University - Edwardsville

- Instructor for real estate courses in community outreach program

2017 - 2018 Collinsville Toastmasters

- “Being Jen Teske - Ice Breaker Speech”
- “Snoozing is Losing”
- “Read the Directions Before You Take the Medicine”
- “Prosopagnosia - Facial Blindness”
- “Prepare Your Home to Sell”

2018 “House Hunters”

- Real Estate Agent in episode, “Pet Paradise in Illinois”

2004 - Current

- Monthly Wine Topic Presenter, Goshen Cellar Belles, Edwardsville

PROFESSIONAL AFFILIATIONS

- Greater Gateway Association of REALTORS
- REALTOR Political Action Committee - Major Investor & Presidents Circle
- Toastmasters International

AWARDS

- 2018 RE/MAX Hall of Fame
- 2014 - 2019 RPAC Major Investor
- 2018 and 2019 RPAC President's Circle
- 2010 - 2019 Platinum Award from Greater Gateway Association of REALTORS, Inc., for sales achievement each year
- 2010 and 2011 Bev George & Associates Team of the year for highest team sales in firm
- 2009 Recipient of St. Louis Magazine Five Star Real Estate Agents Best in Client Satisfaction Award, one of only five recipients in Edwardsville
- 2009 Silver Award from Greater Gateway Association of REALTORS, Inc. for sales achievement
- 2008 Bev George & Associates Realtor of the Year for highest sales in firm
- 2008 Gold Award from Greater Gateway Association of REALTORS, Inc for sales achievement
- 2007 Bronze Award from Greater Gateway Association of REALTORS, Inc. for sales achievement

VOLUNTEER ACTIVITY

- Goshen Cellar Belles Wine Tasting Club. Edwardsville, IL** 2004 – current
President, Founder, Wine Expert
- Lake Jackson Women's Wine Tasting Club. Lake Jackson, TX** 2000 - 2003
President and Founder
- Developed idea for club and created Standing Rules, Positions and Duties
 - Organize monthly wine tasting club for forty-plus member club
 - Write monthly wine information email to educate members on wine and various wine topics
 - Preside over Board of eight members responsible for monthly wine tastings, treasury and annual events
 - Developed, organized and coordinated annual formal wine tasting events
- Cub Scout Leader for Boy Scouts of America** 2004 – 2006
- Team manager and Volunteer for Twin Bridges Youth Hockey** 2003 – 2012

DIVORCE REAL ESTATE INSTITUTE

This is to certify that

JEN TESKE

has satisfactorily completed the 10-hour Divorce Real Estate Principles Course,
40-hour live Divorce Real Estate Master Course, and all other mandatory requirements
to be hereby declared as a

CERTIFIED DIVORCE REAL ESTATE EXPERT

as of this day on October 11, 2019.



Laurel Starks
Founder
Divorce Real Estate Institute



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INSTITUTE

